



AGENDA

Fiscal Affairs Committee Meeting
Tuesday, June 16, 2020
1:30 PM – Zoom Webinar

GVR's Mission Statement: “To provide recreational, social and leisure education opportunities that enhance the quality of our members’ lives.”

1. Call to Order/ Roll Call/ Quorum?
2. Review/accept minutes from meeting of May 15, 2020
3. Chair comments
4. Old Business
 - a) Financial Report April, 2020 – David W.
 - b) Financial Report May, 2020 – David W.
 - 2020 Cash requirements report
 - Housing Report -2019 and 2020 thru May 31
 - 2020 Capital expenditure report thru May 2020
5. Revised Outlook for 2020 – David W.
6. 2021 Budget status – Cheryl M.
7. Cash accounts (SBH, Chase, BofA(?)) – Cheryl M.
8. Audit – workers comp and 401K – Cheryl M.

5. New Business
 - a) Staffing requirements due to Covid-19 – Jen M.
 - b) Final report on pickleball center – David W.
 - c) AO buildout – Donna C.
6. Member comments
7. Adjourn

Next Meeting – Tuesday, July 21, 1:30



GVR Mission Statement: *"To provide recreational, social and leisure education opportunities that enhance the quality of our members' lives."*

MINUTES

Fiscal Affairs Committee

Regular Meeting

Friday, May 15, 2020

9:30am MST – Teleconference

Attendees: Donna Coon (Chair), Janice Absher, Nina Campfield, Steve Gilbert, Randy Howard, Don Lathrop, Vicky Mournian, Eric Sullwold, Anne Waisman, Greg Wright, Don Weaver (ex officio), Jen Morningstar (Interim CEO), Cheryl Moose (CFO), David Webster (Liaison/Accounting Supervisor)

1. Call to Order/Roll Call/Quorum: Chair Coon called the meeting to order at 9:35am MST. Roll was called and a quorum established.

MOTION: A. Waisman/seconceded. Accept Agenda as amended. Add Item 5. d) 2020-2021 Budget Planning. Passed unanimously.

2. Review Minutes from Meeting of March 17, 2020: The committee reviewed the minutes for filing in the archives.

3. Chair Comments: Chair Coon would like to schedule a meeting in early June to review the April 2020 financials.

4. Old Business

B. 2019 Audit Report and Management Letter: Chair Coon extended thanks to Gail Vanderhoof and her Audit Committee for working with HBL on the 2019 Audit. David Webster reviewed the Audit Report followed by discussion and comments.

A. C. – G. 2019-2020 Financial Reporting Review: David Webster reviewed the Revised Financial Narratives for 2019 Year-end and 2020 First Quarter; Financial Outlook for 2020 Due to Covid-19; 2020 Cash Requirements Report; 2020 Capital Expenditures Report through March 31; 2019 MRR, Initiatives, Emergency, Club, and Non-Reserve Capital Projects; Housing Report 2019 and 2020 thru April 30, and 2020 Surplus Calculation Report. Discussion and comments followed.

MOTION: D. Coon/seconceded. Approve the restated Financial Statements for 2019, January 2020 and February 2020 as presented. Passed unanimously.

MOTION: D. Coon/seconceded. Approve the March 2020 Financial Statement as presented. Passed unanimously.

5. New Business

A. Final Report on Pickleball Center: David Webster reported \$1,426,000 will be the total paid by GVR. This figure includes \$1,164,000 to Division II Construction, \$38,000 other direct costs, \$134,000 to WSM Architects, \$90,000 for land purchase and legal fees. Total cost also includes \$50,000 from the GVR Foundation and \$362,000 from fundraising efforts of the GVR Pickleball Club. This brings the total current total expenditures to \$1,840,000 to date.

B. Status of New Checking Accounts – 4 Column Reporting: David Webster reviewed the current status of the checking account system. Discussion and comments followed.

Chair Coon would like to have a committee work session for reviewing and understanding the financial reports. She asked members to email her with topics for discussion. A. Waisman would like to review a current copy of the Investments Policy also.

C. Bank of America Transition: CFO Cheryl Moose gave an overview. She noted that transitioning to a new database company and software product and their possible requirements has this on hold at the moment.

D. 2020-2021 Budget Planning: Chair Coon asked what the anticipated timeline is for this to begin. Cheryl Moose stated that they are preparing for it at this time but with the shutdown things have been delayed. Chair Coon noted that decisions need to be made so budget planning is a priority concern.

6. Member Comments: 3 (addressed during meeting)

7. Adjournment: Chair Coon adjourned the meeting at 11:37am MST.



Fiscal Affairs

Financial Report

As of May 31, 2020

The enclosed Financial Statements and supplemental schedules provide relevant financial information for the **first 5 months of 2020** and include financial statements for May 2020.

- The April 2020 Financial Statements are included on pages 1 through 6. These statements were utilized during the Fiscal Affairs Committee work session on May 29th.
- The following table summarizes the May 31, 2020 year to date Increase in Net Assets:

<u>Surplus Summary</u>			
	Gross Surplus	Unrealized Gain/Loss Investments	Net Surplus
Jan	207,891	57,657	265,548
Feb	117,404	(183,540)	(66,136)
Mar	82,877	(759,186)	(676,309)
Apr	(14,693)	469,321	454,628
May	<u>191,611</u>	<u>251,670</u>	<u>443,281</u>
Year to Date	<u>585,090</u>	<u>(164,078)</u>	<u>421,012</u>

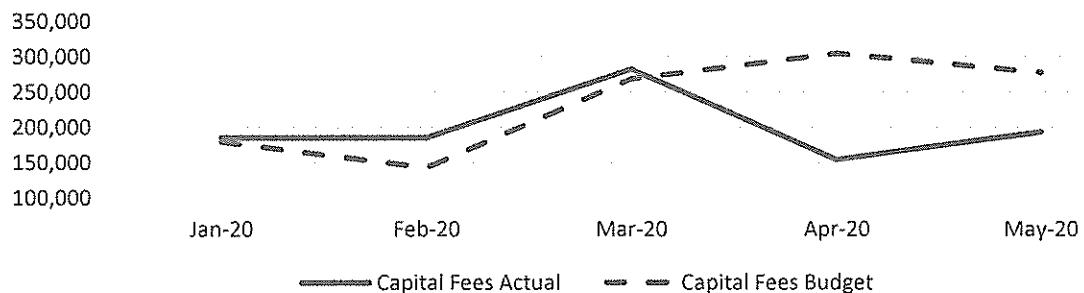
An important factor that must be considered when reviewing the above summary is that the Year to date surplus does not include funding for Initiatives and Maintenance Repair & Replacement. As discussed in our work session, this is not cash surplus that is available for Designated Fund (MRR, Initiatives, Emergency).

- The May 2020 Statement of Financial Position (p.8) reports the Total Net Assets to be \$29,731,647 which is a \$755,010 increase for the year.
- The cash on hand is \$450,596 (page 8). Combined with Operations Investments, Operational Cash equals a total of \$5,077,557 cash which is a \$400,060 decrease for the month of May 2020. This Operating Cash balance is projected to decrease through November 2020 as a part of GVR's normal business cycle. This is illustrated on the Cash Requirements Report found on page 14.



- The Net Fixed Assets are \$17,652,939 which includes \$690,845 of Capital acquisitions during January through May 2020 (page 11). These Purchases include the In-Kind contributions toward the Pickleball Center and are summarized on page 11 . Also, the Pickleball Center has been Capitalized on GVRs Statement of Financial Position and a project to date summary is included on page 23. It is important to remember that a large portion of this Capital Project was recorded as Construction in Progress in 2019.
- A summary of Capital Purchases is found on page 17 and a more detail listing is included on pages 18 through 21.
- Total Current Liabilities are \$4,887,492 which includes the Deferred Dues Liability.
- Designated Net Assets equal \$11,009,228 (detailed on pages 11 and 12) which reflects a net increase of \$572,541 for the year to date. Note that the Unrealized Gains/Losses year to date are a net loss of \$164,078 (page 12) which is a significant recovery from the March 2020 investment values as illustrated in the 2nd bullet point of this narrative.
- The Statement of Activities (page 10) indicates that Total Revenue is \$4,821,391 which is 7.1% under budget and 3.5% less than the prior year.
 - May 2020 year to date Recreational Revenue is 37% under budget and 23% behind the prior year.
 - For the category of Recreational Income, Program Inc. is \$108,101 (47%) behind budget and Instructional Income is \$82,856 (28%) under bud.
 - Recreational Contracts expenses have a corresponding favorable variance of \$161,028 (35%).
 - Capital Revenue is \$181,118 (15%) behind of budget through May 2020. This revenue was forecasted to fall behind budget starting in the second quarter. A graph of this Income Category illustrates the trend:

Capital Fee Income





GREEN VALLEY RECREATION, INC.

- Home resales in May 2020 were 92 units which is 34 less than prior year and the 464 cumulative home sales are 60 units behind the prior year (pages 15 - 16). It is important to note that there have been 31 refunds of Property Capital Acquisition Fees year to date through May 2020 (page 15) and that the allowance for future refunds is recorded so that Capital Fees Income is not overstated.
- The following Expense categories are all under budget:
 - Facilities & Equipment (12%)
 - Personnel (4%). Reflects the year to date cost savings for furloughs.
 - Program (33%)
 - Operations (15%).
 - Corporate Expenses (18%)
- Communications is over budget by 11%. This is the only major expense category that is over budget for the year and is primarily due to election related printing expenses .
- Total May 2020 year to date Expenses are 11.5% under budget and 7.9% under from the prior year (page 10).
- The Gross Surplus for the year through May 2020 is \$585,090 which is better than budgeted (page 10). Keep in mind this amount does not reflect the cash needed for funding transfers for MRR and Initiatives.
- The Cash Requirements Report 2020 is included on page 14. These cash balances are projections only and is exclusively for the purpose of determining terms of investments.
- The financial forecast used to analyze the estimated effect of the closing of facilities, loss of income, and furloughs due to the Covid 19 Pandemic is included on page 22. This is a more conservative projection than was presented at the prior FAC meeting. Due to this more conservative approach, the forecasted Net Surplus for the year is a loss of \$479,086 which is significantly less than the \$106,492 Surplus previously forecasted.



Green Valley Recreation, Inc.

CONSOLIDATED FINANCIAL STATEMENTS

The accompanying pages are the Financial Reports for April 30, 2020. The four statements are:

Statement of Financial Position.

This is also known as a Balance Sheet or the Statement of Net Assets.

Statement of Activities

Also known as an Income and Expense statement. This report shows the types of Income, the categories of expense and the unrealized Investment Market changes for the year to date. The bottom line in this report is the net for all the reserve accounts maintained by GVR.

Statement of Changes in Net Assets

This report displays the financial activity of the four reserves that make up the Net Assets of Green Valley Recreation. These reserves are:

Unrestricted - These net assets include the Fixed Assets (land, buildings and equipment), undesignated current assets less the current liabilities and deferred revenue items.

Emergency - Designated by the Board of Directors, this reserve is held to provide liquidity when needed for operational emergencies.

Maint - Repair - Replacement - designated by the Board of Directors, this reserve is the accumulation of assets in support of the Reserve Study which is mandated for Common Interest Realty Associations like Green Valley Recreation. Annual amounts are budgeted and transferred into this reserve for the purposes of the name of this reserve.

Initiatives - This reserve is designated by the Board of Directors to help with the funding for new programs that evolve from member interests and demands. Innovation in programming enables GVR to respond to member expectations.

Investment Portfolios

This report displays the market values of investments at the beginning of the year, the dollar amounts of changes that occurred from January 1st to the date of the financial statements. The unrealized gain or loss on market value changes is shown on a separate line to result in the market value of investments as of the reporting month end. The investments related to each of the Reserves (Unrestricted and Designated) are included in separate columns.



Green Valley Recreation, Inc. Statement of Financial Position

As of Date: April 30, 2020 and Dec 31, 2019

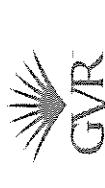
	April 30, 2020	Dec 31, 2019
	Total	Total
ASSETS		
Current Assets		
Cash/Cash Equivalents	860,189	2,505,270
Accounts Receivable	455,531	221,922
Prepaid Expenses	181,107	313,753
Unamortized Deferred Compensation	316,346	-
Designated Investments (Charles S./SBH)		
Emergency - Fund	773,054 (1)	880,329 (15)
MRR - Fund	7,775,528 (2)	7,055,756 (16)
Initiatives - Fund	<u>2,049,588 (3)</u>	<u>2,500,602 (17)</u>
Total Designated Investments (CS/SBK)	<u>10,598,170 (4)</u>	<u>10,436,687 (18)</u>
Undesignated Invest. (JP Morgan)	<u>4,617,428 (5)</u>	<u>3,274,640 (19)</u>
Investments		
Total Current Assets	<u>15,215,598 (6)</u>	<u>13,711,327 (20)</u>
	<u>17,028,772</u>	<u>16,752,273</u>
Fixed Assets		
Contributed Fixed Assets	17,593,785	17,593,785
Purchased fixed Assets	<u>22,425,336</u>	<u>21,995,051</u>
Sub-Total	<u>40,019,121</u>	<u>39,588,836</u>
Less - Accumulated Depreciation	<u>(22,485,546)</u>	<u>(21,918,638)</u>
Net Fixed Assets	<u>17,533,575 (7)</u>	<u>17,670,198 (21)</u>
Total Assets	<u>34,562,347</u>	<u>34,422,471</u>
LIABILITIES		
Current Liabilities		
Accounts Payable	407,158	494,370
Deferred Dues & Fees	4,507,483	4,331,532
Deferred Programs	42,993	285,935
Compensation Liability	<u>316,346</u>	-
Total Current Liabilities	<u>5,273,981</u>	<u>5,111,837</u>
TOTAL NET ASSETS	<u>29,288,366 (8)</u>	<u>29,310,635 (22)</u>
NET ASSETS		
Temporarily Designated:		
Board Designated:		
Emergency	773,054 (9)	880,329 (23)
Maint - Repair - Replacement	7,775,528 (10)	7,055,756 (24)
Initiatives	<u>2,049,588 (11)</u>	<u>2,500,602 (25)</u>
Sub-Total	<u>10,598,170 (12)</u>	<u>10,436,687</u>
Unrestricted Net Assets	18,712,465	18,873,948
Net change Year-to-Date	<u>(22,268) (13)</u>	-
Unrestricted Net Assets	<u>18,690,196.34 (14)</u>	<u>18,873,948</u>
TOTAL NET ASSETS	<u>29,288,366</u>	<u>29,310,635</u>



Green Valley Recreation, Inc. Summary Statement of Activities

4 month period ending April 30, 2020

	Actual	Budget to Date	%
REVENUES:			
Member Dues	\$ 2,249,851	\$ 2,239,042	0.5%
Life Care, Guest Cards, Transfer, Tenant & Add'l Card Fees	277,533	299,271	(7.3%)
New Member Capital/Initial Fees	817,910	915,604	(10.7%)
Recreation Income	335,433	498,531	(32.7%)
Cell Tower Lease / Advertising Income	73,858	44,552	65.8%
Investment Income/Realized Gains	109,305	108,658	0.6%
Other Income	69,803	80,556	(13.3%)
Total Revenues	3,933,693	4,186,213	(6.0%)
EXPENSES:			
Facilities & Equipment	1,112,692	1,338,187	16.9%
Personnel	1,631,312	1,618,622	(0.8%)
Program	381,178	512,385	25.6%
Communications	64,001	53,082	(20.6%)
Operations	130,094	195,306	33.4%
Corporate Expenses	220,937	274,833	19.6%
Total Expenses	3,540,214	3,992,415	11.3%
Net Change in Net Assets from Operations	393,479	193,797	103.0%
From Investment Activity:			
Net Unrealized Market Value Change	(415,748) ⁽²⁶⁾		
Net Excess (Deficiency) GVR (All Reserves)	\$ (22,269) ⁽²⁷⁾	193,797	



GREEN VALLEY RECREATION, INC.

Green Valley Recreation, Inc.

Statement of Changes in Net Assets

As of Date: April 30, 2020 and Dec 31, 2019

	<u>Totals</u>	<u>Unrestricted</u>	<u>Emergency Reserve Fund</u>	<u>Maint - Repair - Replacement Reserve Fund</u>	<u>Initiatives Reserve Fund</u>
Net change in net assets-GVR	(22,268) (13)	(22,268)	-	-	-
Transfers between unrestricted and reserves:					
Reserve Study Allocation	-	-	-	-	-
Principal Transfers	-	(1,005,942)	-	-	-
Depreciation	-	566,908	(566,908)	-	-
Purchase & Contributed Fixed Assets	-	(106,238)	430,285	-	(215,332)
Withdrawals	-	354,427	-	(15,000)	(257,643)
Allocations of Net Change components:					
Investment Income	-	(87,994)	-	4,325	60,969
Investment Expenses	-	17,108	-	(1,267)	(11,583)
Unrealized Gains (Losses) on Market	-	236,870	-	(95,333)	(145,057)
Repairs and replacements	-	-	-	-	3,520
Net Change to April 30, 2020	(22,268) (13)	(47,130)	(136,623)	(107,275)	719,773 (451,014)
Net Assets at, Dec 31, 2019	29,310,635 (22)	1,203,749	17,670,198 (21)	880,329 (23)	7,055,756 (24) 2,500,602 (25)
Net Assets as at, April 30, 2020 \$	29,288,366 (8)	1,156,620	17,533,575 (7)	773,054 (9)	7,775,528 (10) 2,049,588 (11)
					10,598,170 (12)
					(14)

Footnotes refer to Statement of Financial Position and Statement of Activities

18,690,196 (14) 10,598,170 (12)

5



Green Valley Recreation, Inc.
Investment Portfolios
Changes and Market Values
Beginning of Year and Current Month End

	Totals	Unrestricted	Emergency Reserve Fund	Maint - Repair - Replace Reserve Fund	Initiatives Reserve Fund
Balance Dec 31, 2019 (at Market)	\$ 13,711,327 (20)	3,274,640 (19)	880,329 (15)	7,055,756 (16)	2,500,602 (17)
Changes since Jan 1, 2019:					
Principal additions	2,505,942	1,500,000	-	1,005,942	-
Investment income	109,659	21,665	4,325	60,969	22,700
Withdrawals	(678,474)	-	(15,000)	(190,498)	(472,976)
Investment Expenses	(17,108)	-	(1,267)	(11,583)	(4,258)
Net Change for 4 Months	1,920,019	1,521,665	(11,942)	864,829	(454,534)
Balance before Market Change at April 30, 2020	15,631,347	4,796,305	868,387	7,920,585	2,046,068
4 months Change in Unrealized Gain/(Loss)	(415,748) (28)	(178,878)	(95,333)	(145,057)	3,520
Balance at April 30, 2020 (at Market)	\$ 15,215,598 (6)	4,617,428 (5)	773,054 (1)	7,775,528 (2)	2,049,588 (3)

Footnotes refer to Statement of Financial Position and Statement of Activities

10,598,170 (12)



Green Valley Recreation, Inc.

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Green Valley Recreation, Inc.

Statement of Financial Position

As of Date: May 31, 2020 and Dec 31, 2019

	May 31, 2020	Dec 31, 2019
	Total	Total
ASSETS		
Current Assets		
Cash/Cash Equivalents	450,596	2,505,270
Accounts Receivable	414,371	221,922
Prepaid Expenses	162,160	313,753
Unamortized Deferred Compensation	302,885	-
Designated Investments (Charles S./SBH)		
Emergency - Fund	809,392 (1)	880,329 (15)
MRR - Fund	7,908,341 (2)	7,055,756 (16)
Initiatives - Fund	<u>2,291,495 (3)</u>	<u>2,500,602 (17)</u>
Total Designated Investments (CS/SBK)	<u>11,009,228 (4)</u>	<u>10,436,687 (18)</u>
Undesignated Invest. (JP Morgan)	<u>4,626,961 (5)</u>	<u>3,274,640 (19)</u>
Investments	<u>15,636,189 (6)</u>	<u>13,711,327 (20)</u>
Total Current Assets	<u>16,966,200</u>	<u>16,752,273</u>
Fixed Assets		
Contributed Fixed Assets	18,011,645	17,593,785
Purchased fixed Assets	<u>22,268,037</u>	<u>21,995,051</u>
Sub-Total	<u>40,279,681</u>	<u>39,588,836</u>
Less - Accumulated Depreciation	<u>(22,626,743)</u>	<u>(21,918,638)</u>
Net Fixed Assets	<u>17,652,939 (7)</u>	<u>17,670,198 (21)</u>
Total Assets	<u>34,619,139</u>	<u>34,422,471</u>
LIABILITIES		
Current Liabilities		
Accounts Payable	503,879	494,370
Deferred Dues & Fees	3,944,047	4,331,532
Deferred Programs	136,681	285,935
Compensation Liability	302,885	-
Total Current Liabilities	<u>4,887,492</u>	<u>5,111,837</u>
TOTAL NET ASSETS	<u>29,731,647 (8)</u>	<u>29,310,635 (22)</u>
NET ASSETS		
Temporarily Designated:		
Board Designated:		
Emergency	809,392 (9)	880,329 (23)
Maint - Repair - Replacement	7,908,341 (10)	7,055,756 (24)
Initiatives	<u>2,291,495 (11)</u>	<u>2,500,602 (25)</u>
Sub-Total	<u>11,009,228 (12)</u>	<u>10,436,687</u>
Unrestricted Net Assets	18,301,407	18,873,948
Net change Year-to-Date	<u>421,012 (13)</u>	<u>-</u>
Unrestricted Net Assets	<u>18,722,419 (14)</u>	<u>18,873,948</u>
TOTAL NET ASSETS	<u>29,731,647</u>	<u>29,310,635</u>



Green Valley Recreation, Inc. Summary Statement of Activities

5 month period ending May 31, 2020

	Actual	Budget to Date	%
REVENUES:			
Member Dues	\$ 2,814,290	\$ 2,798,802	0.6%
Life Care, Guest Cards, Transfer, Tenant & Add'l Card Fees	320,344	343,341	(6.7%)
New Member Capital/Initial Fees	1,011,494	1,192,612	(15.2%)
Recreation Income	330,745	521,703	(36.6%)
Cell Tower Lease / Advertising Income	82,465	52,113	58.2%
Investment Income/Realized Gains	132,801	135,751	(2.2%)
Other Revenue	129,251	144,059	(10.3%)
Total Revenues	4,821,391	5,188,381	(7.1%)
EXPENSES:			
Facilities & Equipment	1,438,193	1,626,229	11.6%
Personnel	1,893,614	1,982,401	4.5%
Program	382,312	570,718	33.0%
Communications	70,878	63,949	(10.8%)
Operations	199,327	235,433	15.3%
Corporate Expenses	251,976	308,585	18.3%
Total Expenses	4,236,301	4,787,315	11.5%
Net Change in Net Assets from Operations	585,090	401,065	45.9%
From Investment Activity:			
Net Unrealized Market Value Change	(164,078) ⁽²⁶⁾		
Net Excess (Deficiency) GVR (All Reserves)	\$ 421,012 ⁽²⁷⁾	401,065	



Green Valley Recreation, Inc.

Statement of Changes in Net Assets As of Date: May 31, 2020 and Dec 31, 2019

	<u>Totals</u>	<u>Unrestricted</u>	<u>Emergency Reserve Fund</u>	<u>Maint - Repair - Replacement Reserve Fund</u>	<u>Initiatives Reserve Fund</u>
Net change in net assets-GVR	421,012 (13)	421,012	-	-	-
Transfers between unrestricted and reserves:					
Reserve Study Allocation	-	-	-	-	-
Principal Transfers	-	(1,218,515)	-	-	-
Depreciation	-	708,105	(708,105)	-	-
Purchase & Contributed Fixed Assets	-	(151,081)	690,845	-	(370,384)
Withdrawals	-	197,434	-	(15,000)	(102,592)
Allocations of Net Change components:					
Investment Income	-	(115,262)	-	5,132	83,911
Investment Expenses	-	32,888	-	(2,211)	(22,703)
Unrealized Gains (Losses) on Market	-	(8,851)	-	(58,857)	34,658
Repairs and replacements	-	-	-	-	33,051
Net Change to May 31, 2020	421,012 (13)	(134,270)	(17,259)	(70,937)	852,586
Net Assets at, Dec 31, 2019	29,310,635 (22)	1,203,749	17,670,198 (21)	880,329 (23)	7,055,756 (24)
Net Assets as at, May 31, 2020	\$ 29,731,646 (8)	1,069,479	17,652,939 (7)	809,392 (9)	7,908,341 (10)
					2,291,495 (11)
					11,009,228 (12)
Footnotes refer to Statement of Financial Position and Statement of Activities					

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**Green Valley Recreation, Inc.
Investment Portfolios
Changes and Market Values
Beginning of Year and Current Month End**

	Totals	Unrestricted	Emergency Reserve Fund	Maint - Repair - Replace Reserve Fund	Initiatives Reserve Fund
Balance Dec 31, 2019 (at Market)	\$ 13,711,327 (20)	3,274,640 (19)	880,329 (15)	7,055,756 (16)	2,500,602 (17)
Changes since Jan 1, 2019:					
Principal additions	2,718,515	1,500,000	-	1,005,942	212,573
Investment income	140,511	25,249	5,132	83,911	26,219
Withdrawals	(737,198)	-	(15,000)	(249,223)	(472,976)
Investment Expenses	(32,888)	-	(2,211)	(22,703)	(7,975)
Net Change for 5 Months	2,088,939	1,525,249	(12,079)	817,928	(242,158)
Balance before Market Change at May 31, 2020	15,800,267	4,799,890	868,250	7,873,684	2,258,444
5 months Change in Unrealized Gain/(Loss)	(164,078) (26)	(172,929)	(58,857)	34,658	33,051
Balance at May 31, 2020 (at Market)	\$ 15,636,189 (6)	4,626,961 (5)	809,392 (1)	7,908,341 (2)	2,291,495 (3)

Footnotes refer to Statement of Financial Position and Statement of Activities

11,009,228 (12)



Green Valley Recreation, Inc.
Variance Report

Monthly Report: Jan 1, 2020 - May 31, 2020

Revenue	Year-to-Date	Budget	Variance	% Variance	
Capital Revenue	1,011,494	1,192,612	(181,118)	(15%)	Capital Revenue is lower than budget, it translates to 69 fewer transactions than budgeted. The Forecast for 2020 reflects a very significant decrease in the number of housing transactions.
Recreational Revenue	330,745	521,703	(190,957)	(37%)	Recreational Revenue is 37% under budget, mainly due to COVID-19 shutdown: 1._ Programs is under by \$108K. 2._ Instructional is under by \$83K.
Comm. Revenue	82,465	52,113	30,352	58%	Communications Revenue is higher than budget by \$30K mainly due to increase in Advertising.
Other Revenue	129,251	144,059	(14,808)	(10%)	Other Revenue is down by \$15K mainly due to: 1._ Facility Rent \$42K from Spot Rx. Spot Rx has notified us that they are canceling their rental contact.
Total Revenue	4,821,391	5,188,381	(366,990)	(7%)	Total Revenue for the YTD is about \$367K below Budget. We are expecting Q2 and Q3 to be down due to COVID-19.
Expense	Year-to-Date	Budget	Variance	% Variance	
Facilities & Equipment	1,438,193	1,626,229	188,037	12%	Due to COVID-19 Main operating expenditures have been kept to minimum.
Communications	70,878	63,949	(6,930)	(11%)	Communications is above budget only by \$7K, mainly due to the 2019 Fall Catalog paid this year and the BOD Election.
Operations	199,327	235,333	36,106	15%	Operations also looks favorable due to the COVID-19 Shut down.
Total Expenses	4,236,301	4,787,315	551,014	12%	Overall total expenses YTD are \$551K under Budget, mainly due to COVID-19 shutdown.

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**Total Fees Collected****2020 - May**

PACF - \$2,616.00	90	\$235,440.00
2019 New Member Capital Fee - \$2,616.00	0	\$0.00
Transfer Fee Solo - \$350.00	2	\$700.00
Transfer Fee - \$350.00	90	\$31,500.00
Transfer Fee - \$100.00	0	\$0.00
2019 New Member Capital Fee Non-Resale - \$2,616.00	0	\$0.00
2018 New Member Capital Fee Non-Resale - \$2,474.00	0	\$0.00
PACF Non-Resale - \$2,616.00	3	\$7,848.00
Transfer Fee Non-Resale - \$350.00	18	\$6,300.00
Initial Fee - \$2,427.00	0	\$0.00
 PACF - \$2,616.00 - Refunded	11	-\$28,776.00

Month end	\$253,012.00
------------------	---------------------

YTD

PACF - \$2,616.00	447	\$1,169,352.00
2019 NMCF - \$2,616.00	0	\$0.00
Transfer Fee Solo - \$350.00	17	\$5,950.00
Transfer Fee - \$350.00	447	\$156,450.00
Transfer Fee - \$100.00	2	\$200.00
2019 New Member Capital Fee Non-Resale - \$2,616.00	1	\$2,616.00
2018 New Member Capital Fee Non-Resale - \$2,474.00	1	\$2,474.00
PACF Non-Resale - \$2,616.00	14	\$36,624.00
Transfer Fee Non-Resale - \$350.00	57	\$19,950.00
Initial Fee - \$2,427.00	0	\$0.00
 PACF - \$2,616.00 - Refunded	31	-\$81,096.00

Year to date	\$1,312,520.00
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May Resale Closings	92
May New Home Closings	11
May New Voluntary Homes	0
Total GVR properties as of 05.31.2020	13680

GVR Member Properties Report

	2020	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Canoa Ranch - Estates	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Canoa Ranch - Villas	0	0	0	0	0	0	0	0	0	0	0	0	0	0
**Canoa Ranch - Meritage	3	3	2	3	6	0	0	0	0	0	0	0	0	17
**Las Campanas	1	3	0	0	5	0	0	0	0	0	0	0	0	9
**Estates @ Alamos	0	0	0	0	0	0	0	0	0	0	0	0	0	0
DR Horton	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Restrictions	4	0	0	0	0	0	0	0	0	0	0	0	0	4
Total New	8	6	2	3	11	0	0	0	0	0	0	0	0	30
Total Members	13658	13664	13666	13669	13680	13680	13680	13680	13680	13680	13680	13680	13680	13680
MBRS Last Year	13589	13595	13600	13602	13604	13609	13613	13622	13627	13635	13643	13650	13650	13650
NMCF - \$2,616.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NMCF - \$2,474.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PACF - \$2,616.00	73	86	136	62	90									447
Transfer Fee Solo - \$350.00	3	5	5	2	2									17
Transfer Fee - \$350.00	73	86	136	62	90									447
Transfer Fee - \$100.00	0	0	2	0	0									2
NMCF Non-Resale - \$2,616.00	1	0	0	0	0									1
NMCF Non-Resale - \$2,474.00	0	1	0	0	0									1
NMCF Non-Resale - \$2,425.00	0	0	0	0	0									0
PACF Non-Resale - \$2,616.00	2	7	1	1	3									14
Transfer Fee Non-Resale - \$350.00	13	17	5	4	18									57
Total Resales	76	91	141	64	92	0	0	0	0	0	0	0	0	464
YTD Resales	76	167	308	372	464	464	464	464	464	464	464	464	464	464
Monthly Resales Last Year	81	68	118	131	126	118	80	78	75	85	74	92	1126	1126
Total Resales Last Year	81	149	267	398	524	642	722	800	875	960	1034	1126	1126	

**Initial Fee Already Paid - ONLY Pro-rated Dues collected at COE

MRR Operating Expenditures

Fund	2020 Budget	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	YTD Operating Expenditure	Remaining Operating Budget
MRR															
Facility & Maintenance	279,550	-	-	165	49,370	13,290	92,879	-	-	-	-	-	-	155,704	123,846
Furniture & Equipment	18,472	-	-	-	-	-	-	-	-	-	-	-	-	-	18,472
Total	298,022	-	-	165	49,370	13,290	92,879	-	-	-	-	-	-	155,704	142,318

YTD CAPEX (Capital Expenditures)

Fund	2020 Budget	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	YTD Capital Expenditure	Remaining Capital Budget
NRCP	305,400	16,705	-	-	-	10,192	-	-	-	-	-	-	-	26,957	278,443
Clubs	86,000	-	5,958	-	10,351	-	-	-	-	-	-	-	-	16,703	69,392
Initiatives (Purchase + Contributed)	725,000	-	-	-	-	1,755,935	-	-	-	-	-	-	-	1,753,935	(1,028,935)
MRR	768,142	-	-	-	-	175,594	-	63,614	-	-	-	-	-	239,208	528,334
Emergency	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	1,884,542	16,705	5,958	175,594	10,351	1,827,741	-	2,036,409	(151,867)						

Construction-In-Progress Cumulative Monthly Balance

Fund	2019 Balance	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
NRCP	34,795	34,795	36,913	72,158	77,520	69,575	-						
Clubs	-	38,845	38,845	38,845	38,845	38,845	38,845	38,845	38,845	38,845	38,845	-	-
Initiatives	1,220,466	1,383,552	1,592,163	1,597,416	1,598,884	700	-	-	-	-	-	-	-
MRR	112,575	122,084	157,072	39,098	40,391	37,444	-	-	-	-	-	-	-
Emergency	-	-	-	-	-	-	-	-	-	-	-	-	-
Monthly Running Balance	1,367,836	1,579,276	1,824,993	1,747,518	1,755,640	189,159	-						



Green Valley Recreation Inc
2020 Capital Expenditures

Proj #	Fund	Center	Ctrr Des	Account	Description	FUND 1 - Operations													
						Budget	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Total
1	1	1	MSC	Rehab of Office: HVA ducting, indoor air quality	\$ 65,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 65,000	
2	1	2	EC	Windows Upgrades - Energy Savings	\$ 25,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000
3	1	4	ABS	Pave east parking lot - 10 Yr. ter plan item	\$ 25,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000
4	1	6	CP1	Install porcelain floor tile in recreation room	\$ 11,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,000
5	1	6	CP1	New Window Coverings	\$ 7,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,000
6	1	6	CP1	LED Lighting Upgrades - Energy Savings	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000
7	1	8	DH	Lapidary exhaust hood - Torch Station - Safety	\$ 12,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,000
8	1	8	DH	Lapidary suspended ceiling & LED lighting - Energy Savings	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
9	1	9	MV	Install porcelain floor tile in recreation room	\$ 11,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,192
10	1	11	CH	LED Lighting upgrades - Energy Savings	\$ 15,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,000
11	1	13	SRS	Clear Comfort for pool & spa	\$ 9,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,000
12	1	15	FMB	Lighting Storage Shed	\$ 5,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,400
13	1	15	FMB	Scissor Lift	\$ 16,000	\$ 16,765	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,765	
14	1	N/A	N/A	Prox readers and CCTV - Security & safety	\$ 13,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,000
15	1	N/A	N/A	Accessibility Upgrades and/or ADA Compliance Audit	\$ 70,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 70,000
Non-Reserve Capital Projects					\$ 305,400	\$ 16,765	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 26,957	
																		\$ 278,443	
1	1	5	WC	1610 Bleacher & grandstand Tennis Club	\$ 6,000	\$ -	\$ 5,958	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,958	
2	1	11	CH	Bocce Court	\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 80,000
			ABN	Tuff Shed - Glass Artists Clubs	\$ 85,000	\$ -	\$ 5,958	\$ -	\$ 10,351	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,351	
																		\$ 69,692	
Total					\$ 16,765	\$ 5,958	\$ -	\$ 10,351	\$ 10,192	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 349,135	

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Green Valley Recreation Inc 2020 Capital Expenditures

FUND 2 - Initiatives

Proj #	Fund	Dept	Center	Cntr	Account	Description	Balance Forward	Budget	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Total	Balance	
								\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75,000
1	2	1	MSC	Clay Club			\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75,000
2	2	8	DH	Shuffle Board			\$ -	\$ 400,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000
3	2	16	GPC	Pickle Ball			\$ -	\$ 250,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,503,935
				Initiatives			\$ -	\$ 725,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,753,935

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GVR Pickleball Center
Final Cost Summary
Subject to Final Waiver Approval
6/9/2020

	<u>TOTAL</u>	<u>Under \$1.25M</u>
Total Paid to Contractor Div.		
II	\$ 1,164,231	
Direct Costs paid by GVR	<u>\$ 37,982</u>	
Subtotal	\$ 1,202,213	\$ 47,787
Architect Fees	\$ 133,862	
Land Cost	\$ 114,969	
Legal Fees	<u>\$ 3,039</u>	
Total Cost to GVR	\$ 1,454,083	
Foundation	\$ 50,000	
Escrow	<u>\$ 367,860</u>	
Total Contributed Cost	<u>\$ 417,860</u>	
Grand Total Cost of GVR		
Pickleball Center	<u>\$ 1,871,943</u>	

GVR Pickleball Center
Final Cost Summary
Subject to Final Waiver Approval

6/9/2020

	<u>TOTAL</u>	<u>Under \$1.25M</u>	<u>Initiatives</u>	<u>Operating</u>	<u>TOTAL</u>
Total Paid to Contractor Div.	\$ 1,164,231				\$ 1,164,231
	\$ 37,982				\$ 37,982
Direct Costs paid by GVR	\$ 37,982				
Subtotal	\$ 1,202,213				\$ 1,202,213
Architect Fees	\$ 133,862		Jan 23, 2019 \$ 1,164,231		\$ 1,164,231
Land Cost	\$ 114,969		Approval \$ 1,202,213		\$ 1,202,213
Legal Fees	\$ 3,039				
Total Cost to GVR	\$ 1,454,084				
Foundation Escrow	\$ 50,000				
	\$ 367,860				
Total Contributed Cost	\$ 417,860				
Grand Total Cost of GVR	\$ 1,871,944				
Total Initiatives Costs to date	\$ 1,453,221				
Less prior Initiatives Transfers	\$ (630,159)				
Transfer Required	\$ 823,063				

Transfer Required to pay for up to \$1,250,000 of Pickleball for first phase of construction of Pickleball Center, plus up to \$133,000 professional architecture and engineering services for 24-court Pickleball Center; plus acquisition of property for Pickleball Center up to \$125,000 , plus associated legal fees.

Total Initiatives Costs to date \$ 1,453,221

Less prior Initiatives Transfers \$ (630,159)

Transfer Required \$ 823,063